SECTION TWO

THE SPECTATOR

INDEX

January 18, 1940
Volume CXLIII

●

JULY-DECEMBER, 1939

HG
8011
.S74

IN TWO SECTIONS THURSDAY, JANUARY 18, 1940 SECTION II

THE SPECTATOR INDEX

VOLUME CXLIII, JULY-DECEMBER, 1939

ARTICLES

American Life Convention Addresses, Oct. 12, p. 6
C.L.U.A. Philosophy of Education, Aug. 17, p. 6
Consecutive Weekly Production, Sept. 28, p. 10
Contribution of the Industrial Agent, Oct. 12, p. 8
Federal Estate Tax, The, July 20, p. 6
Hidden Values of a Sale, Sept. 28, p. 6
History and Development of Social Security, Nov. 23, p. 6; Dec. 7, p. 6
How Group Insurance Serves the Older Worker, Aug. 31, p. 9
Insurance at the World's Fair, Aug. 3, p. 6
Job of Closing, The, Sept. 28, p. 7
Linton, M. Albert, Discusses National Economic Problems, Dec. 21, p. 6
Northwestern National Life's New Plan for Compensating Agents, Sept. 28, p. 8; Nov. 9, p. 10; Dec. 7, p. 11
People Must Be Told, Sept. 28, p. 10
Population Trends, Sept. 14, p. 6
Problem of Unemployed Older Workers, Aug. 31, p. 6
Programing, Oct. 26, p. 6
Sales Executives' Meeting in Chicago, Nov. 9, p. 6
Selling Is a Game, Sept. 28, p. 11
Selling Retirement Income, Oct. 26, p. 28

AUTHORS

Aubin, Philip T., Sept. 28, p. 10
Corson, John J., Nov. 23, p. 6; Dec. 7, p. 6
Fischer, L. S., July 6, p. 32
Fissell, William Henry, July 20, p. 6
Grant, W. T., Oct. 12, p. 6
Hubbard, Clarence T., Sept. 14, p. 6
Johnston, Gale F., Sept. 28, p. 10
Joseph, Lillian L., Oct. 26, p. 28
Lincoln, Leroy A., Oct. 12, p. 7
Linton, M. Albert, Dec. 21, p. 6
Magee, James T., Oct. 26, p. 6
McCombs, Leonard S., July 6, p. 18
McCord, Jack, Sept. 28, p. 11
Owen, Henry T., Aug. 17, p. 6
Porter, David, Aug. 3, p. 6
Regan, James S., July 20, p. 14; Aug. 3, p. 16; Aug. 17, p. 14; Aug. 31, p. 14; Sept. 14, p. 12; Sept. 28, p. 16; Nov. 9, p. 16; Nov. 23, p. 16; Dec. 7, p. 14; Dec. 21, p. 17
Roesch, W. Eugene, Oct. 12, p. 11; Nov. 9, p. 6
Ruehlmann, John F., Oct. 12, p. 8
Sheehan, Robert W., Sept. 28, p. 8
Sherman, Milton, Sept. 28, p. 7
Terriberry, G. Gilson, Sept. 28, p. 6
Washburn, James H., Aug. 31, p. 6
Williamson, W. R., Nov. 23, p. 6; Dec. 7, p. 6

CONVENTIONS AND MEETINGS

Accident & Health Club of New York, July 6, p. 46, 48; Nov. 23, p. 11; Dec. 21, p. 14
Accident and Health Club of Philadelphia, Nov. 23, p. 17
Accident & Health Insurance Week, Oct. 26, p. 26
American Institute of Actuaries, Nov. 9, p. 12
American Life Convention, July 20, p. 17; Oct. 12, p. 10-14, 16-17; Oct. 26, p. 11
American Management Association, Aug. 17, p. 15
Annual Message of Life Insurance Week, Sept. 14, p. 11; Oct. 26, p. 10-12
Association of Life Insurance Counsel, Dec. 21, p. 15
Association of Life Insurance Presidents, Oct. 26, p. 13; Nov. 23, p. 13; Dec. 7, p. 24; Dec. 21, p. 12, 13
Bureau of Personal Accident & Health Underwriters, July 20, p. 17; Dec. 21, p. 14
Chicago Claim Association, Nov. 23, p. 32
Home Office Life Underwriters' Association, Nov. 23, p. 12
Indianapolis Accident & Health Club, July 6, p. 9
Institute of Home Office Underwriters, Oct. 26, p. 13
Institute of Life Insurance, Nov. 9, p. 30; Dec. 21, p. 32

general
W.

Insurance Advertising Conference, Oct. 12, p. 16
Insurance Federation of Minnesota, Aug. 31, p. 24
Legislative Hearings on Insurance Advisers, Nov. 23, p. 12
Life Advertisers Association, July 20, p. 10; Sept. 28, p. 14; Oct. 12, p. 15; Oct. 26, p. 16-17-20
Life Insurance Sales Research Bureau and Life Agency Officers Association, Sept. 28, p. 34; Oct. 12, p. 14; Oct. 26, p. 20; Nov. 9, p. 10
Life Office Management Association, Sept. 14, p. 28; Oct. 12, p. 28
Life Underwriters Association of New York City, Oct. 26, p. 10-12; Nov. 9, p. 32; Dec. 21, p. 13
Mid-Continent Trust Conference, Nov. 9, p. 30
Million Dollar Round Table of the N.A.L.U., Aug. 31, p. 11
National Accident & Health Association, July 6, p. 46
National Association of Insurance Commissioners, July 6, p. 8; July 20, p. 17; Nov. 23, p. 32
National Association of Life Underwriters, July 6, p. 50; Aug. 3, p. 11; Sept. 14, p. 10; Sept. 28, p. 13; Dec. 21, p. 32
Newark (N. J.) Accident & Health Club, Dec. 21, p. 17
New York State Association of Life Underwriters, Nov. 23, p. 10
Philadelphia Association of Life Underwriters, July 20, p. 17
Rochester (N. Y.) Association of Life Underwriters, Dec. 21, p. 32

COSTS AND CONTRACTS

Aetna Life, Hartford, Oct. 12, p. 20; Nov. 23, p. 20
American Mutual Life, Des Moines, Ia., Aug. 17, p. 18
Bankers Life, Des Moines, Ia., Aug. 17, p. 19; Oct. 26, p. 18
Bankers Life, Lincoln, Neb., Nov. 9, p. 20
Bankers National Life, Montclair, N. J., Sept. 28, p. 20; Nov. 9, p. 21
Berkshire Life, Pittsfield, Mass., July 20, p. 20; Oct. 26, p. 19; Nov. 9, p. 20
Boston Mutual Life, Dec. 21, p. 20
California-Western States, Sacramento, Calif., Nov. 23, p. 20
Canada Life Assurance Co., Aug. 3, p. 18
Central Life Assurance, Des Moines, Ia., Sept. 14, p. 17; Sept. 28, p. 20; Dec. 7, p. 18
Columbian National Life, Boston, Mass., Aug. 31, p. 18
Columbus Mutual Life, Columbus, Ohio, Nov. 23, p. 20; Dec. 7, p. 18
Confederation Life, Toronto, Ont., Nov. 23, p. 20
Connecticut General Life, Hartford, Dec. 21, p. 20
Connecticut Mutual Life, Hartford, Conn., Nov. 23, p. 21
Continental Assurance, Chicago, Ill., Sept. 14, p. 16; Oct. 26, p. 18
Equitable Life Assurance Society, N. Y., Oct. 12, p. 20
Equitable Life, Des Moines, Ia., Sept. 14, p. 16
Eureka-Maryland Assurance, Baltimore, Md., Nov. 9, p. 20
Fidelity Mutual Life, Phila., Pa., Aug. 31, p. 18; Sept. 28, p. 20; Dec. 21, p. 20
Great American Life, San Antonio, Tex., Sept. 14, p. 16
Great Lakes Life, Cleveland, Ohio, Dec. 7, p. 19
Great-West Life, Winnipeg, Can., July 20, p. 21
Guarantee Mutual Life, Omaha, Dec. 21, p. 20
Guardian Life, New York, Oct. 12, p. 21
Home State Life, Oklahoma City, Okla., Aug. 17, p. 18; Aug. 17, p. 19
John Hancock Mutual Life, Boston, Mass., Nov. 23, p. 20
Life Insurance Adult Education, Sept. 28, p. 21
Lincoln National Life, Fort Wayne, Ind., Oct. 26, p. 19
Manhattan Life, New York, Sept. 28, p. 20
Manufacturers Life, Toronto, Can., Sept. 28, p. 21; Nov. 23, p. 21; Dec. 7, p. 18
Mutual Benefit Life, Newark, N. J., Nov. 9, p. 20; Dec. 21, p. 21
Mutual Life Assurance, Can., Dec. 7, p. 19
Mutual Life, New York, Sept. 14, p. 16; Dec. 7, p. 18; Dec. 21, p. 21
National Life, Montpelier, Vt., Dec. 7, p. 18
New England Mutual Life, Boston, Mass., Aug. 17, p. 19; Nov. 23, p. 20
Northern Life, London, Ontario, Dec. 7, p. 18
Ohio National Life, Aug. 3, p. 18; Aug. 31, p. 19
Oregon Mutual Life, Portland, July 20, p. 20; Aug. 17, p. 18
Pacific Mutual Life, Los Angeles, Cal., Aug. 3, p. 18
Philadelphia Life, Oct. 12, p. 20
Provident Life & Accident, Chattanooga, Tenn., Aug. 3, p. 18
Provident Mutual Life, Philadelphia, Aug. 17, p. 18
Reliance Life, Pittsburgh, Oct. 26, p. 19
Security Mutual Life, Binghamton, N. Y., Sept. 14, p. 17
State Mutual Life, Worcester, Mass., Oct. 26, p. 18; Dec. 21, p. 21
Union Central Life, Cincinnati, O., Oct. 26, p. 18
United States Life, N. Y., Dec. 7, p. 19
Washington National, Chicago, Aug. 31, p. 19
Western and Southern, Cincinnati, O., Oct. 12, p. 20

CROSS COUNTRY

American Republic, Des Moines, Ia., Aug. 3, p. 13
American United Life, Indianapolis, Takes Over American Life of Detroit, Dec. 7, p. 13
Annual Message of Life Insurance Committee, Aug. 17, p. 12
Association of Life Insurance Presidents, July 20, p. 11; Sept. 28, p. 14
Bankers Life, Des Moines, Ia., Nov. 9, p. 12
Booklet Issued by N.A.L.U., July 20, p. 10
Canada Life Assurance Co., Sept. 28, p. 14
Clipper Insurance Rate Higher Across Atlantic, Aug. 17, p. 12
Cluff, Walter, "Calling the Life Underwriter," Sept. 14, p. 10
Connecticut Mutual Life, Aug. 3, p. 13
Continental Assurance Co., Chicago, Aug. 31, p. 13
Equitable Life Assurance Society, 80th Anniversary, Aug. 3, p. 12
Equitable Life, Des Moines, Ia., July 20, p. 11
Eubank, Gerald A., Compiles Aviation Booklet, Dec. 21, p. 15
Federal Home Loan Bank Board, Dec. 7, p. 12
Federal Life, Chicago, Ill., Sept. 14, p. 11
Greater New York Safety Council, Oct. 12, p. 14
Hartford College of Insurance, July 20, p. 11; Aug. 31, p. 12; Sept. 28, p. 34
Health and Accident Underwriters Conference, Aug. 3, p. 12
Institute of Life Insurance, Nov. 9, p. 13
John Hancock Mutual Life, Boston, Sept. 14, p. 10
Johnson, Holgar J., Fraternal Field Managers' Association, Aug. 31, p. 21
Knights Life, Pittsburgh, Dec. 7, p. 13
Licht, Leanora B., Nov. 9, p. 13
Life Underwriters' Association's Educational Course, Aug. 31, p. 13; Sept. 14, p. 13
Metropolitan Life, New York, Oct. 12, p. 14
Million Dollar Round Table, July 20, p. 16
Mutual Benefit Life, Newark, N. J., Aug. 31, p. 12
National Industrial Life, Dallas, Tex., July 6, p. 10
Northwestern National Life, Minneapolis, Minn., July 6, p. 10
Pacific Mutual Life, Los Angeles, Aug. 3, p. 17
Prudential, Newark, Nov. 23, p. 13
Reserve Loan Life, Indianapolis, Aug. 31, p. 12
Shenandoah Life, Roanoke, Va., Nov. 9, p. 13
Stamper, Powell, Nov. 23, p. 13
Swisher, Stephen A., Jr., Aug. 31, p. 12
Travelers Insurance Co., Hartford, Aug. 17, p. 15; Aug. 31, p. 13
Two Equitable of New York Agencies Merged, Oct. 26, p. 13
Walker, Ralph J., Aug. 31, p. 13

DEATHS

Anderson, Stewart, Oct. 12, p. 14
Appleton, John, Oct. 26, p. 31
Atkinson, Fitzgerald, Aug. 31, p. 27
Behling, William P., July 20, p. 27
Biggs, Francis Sexton, Nov. 23, p. 25
Bond, Edwin, Nov. 23, p. 25
Bramble, C. H., Dec. 21, p. 29
Brands, John W., Aug. 31, p. 27
Brathwaite, Dr. Frederick G., Nov. 9, p. 27
Buckner, Walker, Nov. 23, p. 11, 25
Burns, Peter C., Nov. 9, p. 27
Burrell, Leo P., Aug. 17, p. 24
Carroll, Emmett P., Oct. 26, p. 31
Colby, Merril W., July 20, p. 27
Coleman, James Thomas, July 20, p. 27
Decker, Dr. George E., Nov. 23, p. 25
DeTray, Grant, Sept. 14, p. 22
Dillard, Charles Rowe, Sept. 14, p. 22
Edenfield, Miller Estes, Oct. 26, p. 31
Fader, William J., Aug. 17, p. 24
Fitzgerald, Charles H., Sept. 14, p. 22
Freifelder, Benjamin, July 20, p. 27
Gates, Frederick Guy, Dec. 21, p. 29
Givens, D. F., Aug. 31, p. 27
Glover, James W., Dec. 7, p. 24
Gordon, Lloyd J., Dec. 7, p. 24
Grover, Percy C., Oct. 12, p. 29
Guthrie, Roy, July 20, p. 27
Harrison, Ralph Palmer, Sept. 14, p. 22
Hart, Gerald G., Nov. 9, p. 27
Hastie, William, Aug. 31, p. 27
Herrick, Cordelio, Aug. 31, p. 27
Hopper, William M., Dec. 21, p. 29
Keerl, Francis E., Dec. 7, p. 24
Lary, George L., Aug. 17, p. 24
Leonard, George Edward, Nov. 23, p. 25
Leyden, Thomas J., Oct. 26, p. 31
Lovejoy, Thomas E., Dec. 21, p. 15
Murphy, Irving A., Aug. 31, p. 27
Murray, John A., Aug. 31, p. 27
Novak, B. J., July 20, p. 27
Orr, Herbert P., Aug. 31, p. 27
Parks, Francis R., Aug. 31, p. 27
Peter, Harry D., Dec. 21, p. 29
Phillips, George P., Nov. 9, p. 27
Potter, Herman A., Aug. 31, p. 27
Rach, Daniel J., Dec. 7, p. 24
Raid, William W., Dec. 21, p. 29
Reaves, D. A., Dec. 21, p. 29
Reed, Leslie Warren, Sept. 14, p. 22
Roesner, Raymond H., Dec. 7, p. 24
Seibel, Frank J., Sept. 14, p. 22
Sentell, M. E., Oct. 26, p. 31
Silbereysen, William, Oct. 26, p. 31
Smith, A. F. (Andy), Dec. 7, p. 24
Snasdell, James Smart, Nov. 23, p. 25
Stinde, Eugene B., Aug. 31, p. 27
Tetting, August H., Nov. 9, p. 27
Thomas, Charles M., Sept. 14, p. 22
Torian, John P., Dec. 21, p. 29
Trinkle, E. Lee, Dec. 7, p. 15, 24
Truitt, George L., Nov. 23, p. 25
Van Sickle, William, Sept. 14, p. 22
Williams, Eben, July 20, p. 27

EDITORIALS

By T. J. V. Cullen

(Page 5)

. . . And To All Men, Aug. 31
Back to Fundamentals, Aug. 3
Death Without War, Nov. 23
Egoist and the Altruist, The, Nov. 9
First Law of Nature, Sept. 28
Happiness To Share, Dec. 21
Problem of The Claim Man, Dec. 7
Public Relations Formula, Oct. 26
Security Menaced, Sept. 14
Should a Woman Work? July 20
Statistical Story, A, July 6
There's A Job To Be Done, Oct. 12
Why Seasonal Slumps? Aug. 17

EDITORIALS

(By the Staff)

Agency Practices, Nov. 23, p. 34
Budget, The, Nov. 9, p. 34
Builder of Income, Dec. 21, p. 34
Crisis, The, Aug. 31, p. 30
Encouraging Trends, Aug. 31, p. 30
General Business Trends, Nov. 9, p. 34
Misleading Interpretation, July 20, p. 30
New York State Abrogates Insurance Contracts, Sept. 14, p. 30
"100 Neediest" Teach, Dec. 7, p. 30
Over-the-Counter Costs, Aug. 3, p. 30
Policy Loans, Oct. 26, p. 34
Profit Motive, The, Nov. 23, p. 34
Room (s) For Improvement, Aug. 17, p. 30
Vacation Years, Aug. 17, p. 30
War and Insurance, The, Sept. 28, p. 38
War Risk, Oct. 12, p. 34

GENERAL

Acacia Mutual Life, Washington, D. C., Aug. 17, p. 24
Adams, W. J., Life Agency Officers and Research Bureau, Nov. 9, p. 22
American Mutual Life, Des Moines, Ia., July 6, p. 40
Arnold, O. J., July 20, p. 22; Illinois Chamber of Commerce, Oct. 26, p. 22
Association of Life Insurance Presidents, Aug. 31, p. 24; Oct. 26, p. 30; Nov. 23, p. 30
Bankers Life, Neb., Sept. 28, p. 34
Bankers National Life, Montclair, N. J., Dec. 21, p. 32
Blair, Lorraine L., Women Underwriters' Session of N.A.L.U., Sept. 25, p. 23
Blaisdell, T. C., Jr., July 6, p. 37
Bloxham, D. J., Aug. 3, p. 21
Bossert, Henry, Jr., Life Agency Officers and Research Bureau, Nov. 9, p. 22
Brewer, Charles E., Jr., July 20, p. 22
Bryan, Joseph M., Aug. 17, p. 20
Bureau of Personal Accident & Health Underwriters, July 6, p. 42
Clark, Jerome, Life Agency Officers and Research Bureau, Nov. 23, p. 22
Connecticut Mutual Life, July 6, p. 44; Nov. 23, p. 30
Continental American Life, Wilmington, Del., Dec. 21, p. 32
Cox, W. Howard, Sept. 14, p. 18
Crosby, Alma Ware, Women Underwriters' Session of N.A.L.U., Sept. 28, p. 22
Driscoll, John E., Dec. 7, p. 21
Ellis, Samuel P., Oct. 12, p. 28
Essay Contest Sponsored by N.A.L.U., Dec. 21, p. 17
Federal Housing Administration, Dec. 7, p. 26
Felton, Eleanor J., Women Underwriters' Session of N.A.L.U., Sept. 28, p. 22
Fischer, Chester O., Aug. 3, p. 28; Nov. 9, p. 22; Nov. 23, p. 23
Floyd, Frederick W., Sept. 14, p. 26
Foster, R. Leighton, Sept. 14, p. 18
Four New Books to Help Life Agents, Oct. 26, p. 32
Gamble, Seneca M., Aug. 31, p. 20
Grant, W. T., Aug. 31, p. 21
Great-West Life Winnipeg, Can., Aug. 17, p. 19; Dec. 7, p. 24
Guarantee Mutual Life, Omaha, Neb., July 6, p. 42
Hartsig, Reid, July 20, p. 22
Hawkins, J. A., Life Agency Officers and Sales Research Bureau, Nov. 9, p. 22
Hospital Insurance Plan Explained, July 6, p. 42
Hubbell, Frederick W., Life Presidents' Convention, Dec. 21, p. 22
Investors Syndicate, Minneapolis, July 6, p. 37
Jackson, Henry H., Life Presidents' Convention, Dec. 21, p. 22
Jefferson Standard Life, Greensboro, N. C., Aug. 17, p. 28
Jones, Beatrice, Women Underwriters' Session of N.A.L.U., Sept. 28, p. 23
Kemp., A. N., American Life Convention, Oct. 12, p. 22
King, Edward, Aug. 17, p. 20
King, John J., Honored, Nov. 23, p. 11
Lawyers Mortgage Guarantee Corporation, July 6, p. 44
Lee, Dr. L. H., Life Managers Club of Los Angeles, Dec. 7, p. 21
Lounsbury, Ralph R., American Life Convention, Oct. 12, p. 23
Maclean, Alexander T., July 20, p. 22
McCarroll, John H., Life Advertisers Association, Oct. 26, p. 22
Members Appointed to 32 N.A.L.U. Committees, Nov. 9, p. 26
Mills, Thelma, Women Underwriters' Session of N.A.L.U., Sept. 28, p. 22
Monroe, William B., Sept. 14, p. 18
Montgomery, William, Aug. 3, p. 21
Murphy, Ray D., Association of Medical Directors, Oct. 26, p. 22
Mutual Benefit Life, Newark, N. J., Nov. 9, p. 17
Mutual Life, New York, Dec. 21, p. 28
New England Mutual Life, Boston, Aug. 17, p. 19
Northwestern Mutual Life's Association of Agents, Milwaukee, Aug. 3, p. 20
Northwestern National Life, Minneapolis, Nov. 23, p. 23
Palm, Carl I., Dec. 7, p. 20
Pink, Louis H., Supt. of N. Y., Aug. 3, p. 20; Aug. 17, p. 21
Prospecting and Selling, July 20, p. 18; Aug. 3, p. 14; Aug. 17, p. 16; Aug. 31, p. 16; Sept. 14, p. 14; Sept. 28, p. 19; Oct. 12, p. 18; Oct. 26, p. 14; Nov. 9, p. 14; Nov. 23, p. 18; Dec. 7, p. 16; Dec. 21, p. 18
Reichgott, Henry, Dec. 7, p. 28
Republic National Life, Dallas, Tex., Nov. 9, p. 32
Roche, Alice E., Dec. 7, p. 28
Rock, Leo P., American Life Convention, Oct. 12, p. 23
Russell, Frederick D., Insurance Federation of N. Y. State, Oct. 26, p. 23
Security Mutual Life, Binghamton, N. Y., Nov. 23, p. 32
Shepherd, Clinton O., Life Office Management Association, Oct. 12, p. 22
Snyder, Fred A., Aug. 17, p. 20
Statement of Ownership, Management, Circulation, Etc., Oct. 26, p. 26
Steven, Cyrus T., Nov. 23, p. 32
Sundelson, Mrs. Ray Wilner, Dec. 21, p. 28
Talbot, Walter LeMar, Sept. 14, p. 19
Taylor, Seth C. H., Life Agency Officers Association and Research Bureau, Nov. 23, p. 22
Temporary National Economic Committee, July 20, p. 10
Thompson, H. B., Michigan Actuarial Society, Dec. 7, p. 21
Thornton, Dr. Walter E., Life Presidents' Convention, Dec. 21, p. 23
Tunmore, John S., Oct. 26, p. 32
Union Central Life, Cincinnati, O., Sept. 14, p. 26
United States Life, New York, Nov. 23, p. 32
Views on Accidental Death Differ, Aug. 31, p. 20
Ward, John R., Institute of Home Office Underwriters, Oct. 12, p. 22
Wilson, Dr. M. C., American Life Convention, July 20, p. 23
Women's Quarter Million Dollar Round Table, Aug. 17, p. 28
Wynne, Winston W., July 20, p. 22
Zimmerman, Charles J., Life Advertisers Association, Oct. 26, p. 22

OUT IN FRONT

(Page 3)

Annual Message of Life Insurance, Oct. 26
Association of Life Insurance Presidents' Speakers, Dec 21
Beasley, Theo. P., Oct 12
Cavanaugh, L. D., Dec. 7
Federal Life Insurance Co., Sept. 14
Gillion, O. F., Nov. 9
Jennings, W. C., July 6
Ljung, Karl, Nov. 23
McCormack, James M., Aug. 17
Million Dollar Round Table, Aug. 31
Rowland, Frank L., July 20
Zimmerman, Charles J., Sept. 28

STATISTICS

Comparative Reports of Life Insurance Cos. for First Six Months of 1938 and 1939, Aug. 3, p. 13; Aug. 17, p. 12
Weekly Investments of Life Companies, July 20, p. 29; Aug. 3, p. 29; Aug. 17, p. 29; Aug. 31, p. 29; Sept. 14, p. 29; Sept. 28, p. 33; Oct. 12, p. 33; Oct. 26, p. 33; Nov. 9, p. 33; Nov. 23, p. 33; Dec. 7, p. 29; Dec. 21, p. 33

STATISTICAL ISSUE

Actual vs. Expected Mortality—From 1924 to 1938, July 6, p. 16
Classification of Purchasers of Ordinary Life Policies—1938, July 6, p. 30
Cost of Life Insurance, The, July 6, p. 18
Fire Losses Fluctuate, July 6, p. 27
Life Insurance Company Assets, July 6, p. 12
Life Insurance Disbursements, July 6, p. 32
Life Insurance Rejected, July 6, p. 28
Property Insurance Problem, July 6, p. 26
Rate of Interest Earned, July 6, p. 14
Taxes, July 6, p. 24
Trends in Policy Preferences, July 6, p. 22
Why of This Issue, The, July 6, p. 11

SURVIEWS

Atlantic Life, Richmond, Va., Aug. 17, p. 11
Equitable Life Assurance Society, N. Y., Aug. 3, p. 10
Institute for Research, The, Chicago, July 20, p. 13
Lounsbury, Ralph R., Aug. 17, p. 11
Nollen, Henry S., July 20, p. 12
Piper-Hampton Bill, Codifying N. Y. Law, July 6, p. 9
Smith, George Willard, New England Mutual Life, Dec. 7, p. 10
Statistical Issue's Letters, July 20, p. 12
Tax Case Review, Aug. 17, p. 10
Temporary National Economic Committee, Aug. 31, p. 10; Sept. 14, p. 9; Dec. 7, p. 10
Woman's Benefit Association, July 20, p. 13
Wright, Harry T., Aug. 3, p. 11

VERDICT

Disability Benefits, Nov. 9, p. 16
Failure to Pay Premiums on Time, Aug. 17, p. 14
Investigating Fraud or Misrepresentation, July 20, p. 14
Language of Insurance Contracts, Dec. 21, p. 16
Life Policy Is a Contract, Sept. 28, p. 16
Loan and Surrender Privileges, Sept. 14, p. 12
Paying Premiums by Check, Nov. 23, p. 16
Policy Loans and Premium Lien Note Loans, Aug. 31, p. 14
Single Premium Annuities, Aug. 3, p. 16
Without Consent of Beneficiary, Dec. 7, p. 14